

Mar 3, 2025

Dear All

Daisuke Honjo (President)  
ITO EN, LTD.  
47-10 Honmachi 3-chome,  
Shibuya-ku, Tokyo, Japan

## FY2024 3rd Quarter Sales Results

(For the fiscal year ending April 30, 2025)

<3Q : November 1, 2024 ~ January 31, 2025>

<Total : May 1, 2024 ~ January 31, 2025>

### 1.Monthly Sales (non-consolidated)

	November	December	January	3Q
Net Sales	1	0	5	2

YOY % Change, Sales Base

### 2.Results by Category of Drink (non-consolidated)

	Volume Base	
	3Q	Total
Drinks	-1	1
Tea Total	-1	-0
Japanese Tea	-3	-1
Chinese Tea	9	7
Others Tea	15	5
Vegetable	-5	-4
Coffee	1	9
Mineral Water	39	26
Carbonated	-28	-11
Fruit	-11	2
Others	10	-1

YOY % Change