

Jun 3, 2024

Dear All

Daisuke Honjo (President)
ITO EN, LTD.
47-10 Honmachi 3-chome,
Shibuya-ku, Tokyo, Japan

FY2023 4th Quarter Sales Results

(For the fiscal year ended April 30, 2024)

< 4Q : February 1, 2024 ~ April 30, 2024 >

< Total : May 1, 2023 ~ April 30, 2024 >

1. Monthly Sales (non-consolidated)

	February	March	April	4Q
Net Sales	7	-4	5	3

YOY % Change, Sales Base

2. Results by Category of Drink (non-consolidated)

	Volume Base	
	4Q	Total
Drinks	-2	-2
Tea Total	-1	-1
Japanese Tea	-0	-2
Chinese Tea	-1	5
Others Tea	-9	3
Vegetable	-10	-7
Coffee	-3	-1
Mineral Water	0	-5
Carbonated	-4	9
Fruit	22	14
Others	-21	-8

YOY % Change